

City of San Antonio Bid Tabulation

Opened: June 14, 2004		For: Annual Contract for Light Duty Automatic Transmission Parts & Service				
A054a-05 MkR		AAMCO Transmissions	Armor Automotive, Inc. dba Aarco Transmissions	C. R. Cox, Inc. dba AAMCO Transmission	Genuine Parts Co.	High Tech Transmission
		2105 Pat Booker Rd.	2402 N. Pan Am Expressway	2339 N. W. Loop 410	6374 Rittiman Road	8267 Bandera Road
Item	Description	Universal City, TX 78148	San Antonio, TX 78208	San Antonio, TX 78230	San Antonio, TX 78218	San Antonio, TX 78250
I.	Overhaul Kits					
1	Percent of discount offered	37%	15%	38%	10%	35%
2	Product identification	Transtar	ATC	Transtar	Automatic Transmission Parts	ATC Distribution
3	Type price schedule	Jobber	Jobber	Jobber	Jobber	Jobber
4	Price schedule number	FB2004	COSA2004	Jan 2004	6/14/04	JA2004
5	Date of price schedule	2/23/2004	6/14/2004	2/1/2004	6/14/2004	6/1/2004
6	Price schedule column on which discount is based	List	Jobber	Dealer Net	Your Price	Jobber
II.	Gasket Sets					
1	Percent of discount offered	37%	15%	38%	10%	35%
2	Product identification	Transtar	ATC	Transtar	Automatic Transmission Parts	ATC Distribution
3	Type price schedule	Jobber	Jobber	Jobber	Jobber	Jobber
4	Price schedule number	FB2004	COSA2001	Jan 2004	6/14/04	JA2004
5	Date of price schedule	2/23/2004	6/14/2004	2/1/2004	6/14/2004	6/1/2004
6	Price schedule column on which discount is based	List	Jobber	Dealer Net	Your Price	Jobber
III.	Modulators					
1	Percent of discount offered	37%	No Charge	35%	10%	35%
2	Product identification	Transtar	N/A	Transtar	Automatic Transmission Parts	ATC Distribution
3	Type price schedule	Jobber	N/A	Jobber	Jobber	Jobber
4	Price schedule number	FB2004	N/A	Jan 2004	6/14/04	JA2004
5	Date of price schedule	2/23/2004	N/A	2/1/2004	6/14/2004	6/1/2004
6	Price schedule column on which discount is based	List	N/A	Dealer Net	Your Price	Jobber
IV.	O.E.M. Hard Parts					
1	Percent of discount offered	10%	10%	10%	No Bid	15%
2	Product identification	Jobber	O.E.M.	O.E.M.		O.E.M.
3	Type price schedule	O.E.M.	Dealer	Dealer		Dealer
4	Price schedule number	N/A	6/14/2004	N/A		N/A
5	Date of price schedule	1/1/2004	6/14/2004	1/1/04		2nd Qtr 2004
6	Price schedule column on which discount is based	List	Dealer	Dealer		Dealer
V.	Remanufactured Hard Parts					
1	Percent of discount offered	37%	10%	38%	No Bid	35%
2	Product identification	Transtar	ATC	Transtar		ATC Distribution
3	Type price schedule	Jobber	Jobber	Jobber		Jobber
4	Price schedule number	FB2004	COSA2004	Jan 2004		JA2004
5	Date of price schedule	2/23/2004	6/14/2004	2/1/2004		6/1/2004
6	Price schedule column on which discount is based	List	Jobber	Dealer Net		Jobber
VI.	Converters					
1	Percent of discount offered	10%	15%	12%	No Bid	30%
2	Product identification	Transtar	ATC	ATC		ATC or DACCO
3	Type price schedule	Jobber	Jobber	Jobber		Jobber
4	Price schedule number	FB2004	COSA2004	N/A		JA2004
5	Date of price schedule	2/23/2004	6/14/2004	1/1/04		6/1/2004
6	Price schedule column on which discount is based	List	Jobber	Sell		Jobber
VII.	Automatic Transmission Fluid					
A.	Specified Items					
1	Dextron III / Mercon					
	Price per quart	\$1.99	\$1.95	\$1.00	\$1.09	\$1.29
	Product Identification	Valvoline	Valvoline	Texaco	Ashland Co. Valvoline	Valvoline
2	Mercon V					
	Price per quart	\$2.99	\$2.75	\$2.45	\$2.30	\$3.47
	Product Identification	Valvoline	Valvoline	Texaco	Amalie	Valvoline
3	Chrysler 7176					
	Price per quart	2.59	2.75	1.75	\$1.97	\$3.47
	Product Identification	Valvoline	Valvoline	Texaco	Valvoline	Valvoline

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VIII	Converter Testing & Flushing					
A.	Test Including Flushing					
	Price each	\$0.00	\$0.00	\$0.00	No Bid	\$0.00
B.	Test Excluding Flushing					
	Price each	\$0.00	\$0.00	\$0.00	No Bid	\$0.00
IX.	Labor and Service					
A.	Labor rate per hour	\$40.00	\$39.50	\$37.00	No Bid	\$45.00
B.	Deliveries	3 Days	3 Days	3 Days		2 Days
C.	Business hours	8 AM to 5:30 PM 5 days per week	7:30 AM to 5:30 PM 5 days per week	8 AM to 5 PM 5 days per week		8 AM to 6 PM 5 days per week
	Terms	2%-10 Days	2%-10 Days	Net 30	2%-20 Days	2%-10 Days